

**IHK****Exportacademy**

Part of the Chambers of Commerce and Industry

Webinar

US Export Controls for National and EU Companies



US (re-)export control law asserts extraterritorial jurisdiction, meaning that exports occurring outside the United States may also be subject to US export control regulations. This can apply, for example, when exporting goods of US origin, goods containing US components, involving a US person in the export process, or when supplying certain customers or countries subject to a US trade embargo. As a result, US export controls impact EU and third-country companies. Sanctions imposed by the US administration for violations of US (re-)export control laws can be severe. Notably, US authorities can place a company on a sanctions list, preventing other businesses from engaging in trade with that company. This effectively cuts the listed company off from the US market. Consequently, EU and third-country companies must be aware of US export control requirements and incorporate them into their export compliance processes.

Seminar Aim

Understand the circumstances under which an EU or third-country company and its export activities are subject to US (re-)export control requirements.

Key Learning Objectives

- Grasp the concept of the extraterritoriality of US export controls.
- Understand the definition of US goods, the de minimis rule, and how to identify a US person.
- Familiarise yourself with the concept of US embargoes.
- Explore the extent and implications of Secondary Sanctions.

Who should attend?

Management board, heads of departments, export control officers and export employees of EU and third-country companies

Details

Date:	22nd October 2025
Time:	09:00 - 11:30 am CET
Location:	online
Trainer:	Prof. Dr. Philip Haellmigk, LL.M. is the owner and head of the law firm HAELLMIGK in Munich, which specialises in the areas of foreign trade and export control.
Costs:	€225 plus VAT.
Registration deadline:	15th October 2025

Contact

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